



PERFORMANCE HIGHLIGHTS SEPTEMBER 2011



MAJOR HIGHLIGHTS

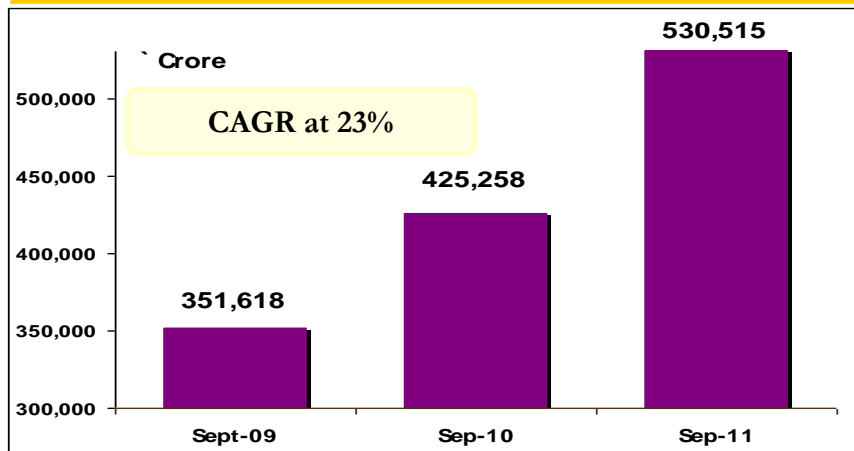
Key Highlights

- **Steady Growth...Consistent Performance**
- **Total Business at ` 530515 crore, up by 24.8%**
- **Return on Assets at 1.01%**
- **Capital Adequacy Ratio at 12.78%**
- **Tier I Capital Ratio at 9.15%**
- **Record Cash Recovery at over ` 800 crore**
- **100% implementation of system driven NPA, irrespective of size or category**
- **160 New Branches and 114 ATMs added**
- **5th Overseas branch opened at Manama, Bahrain**

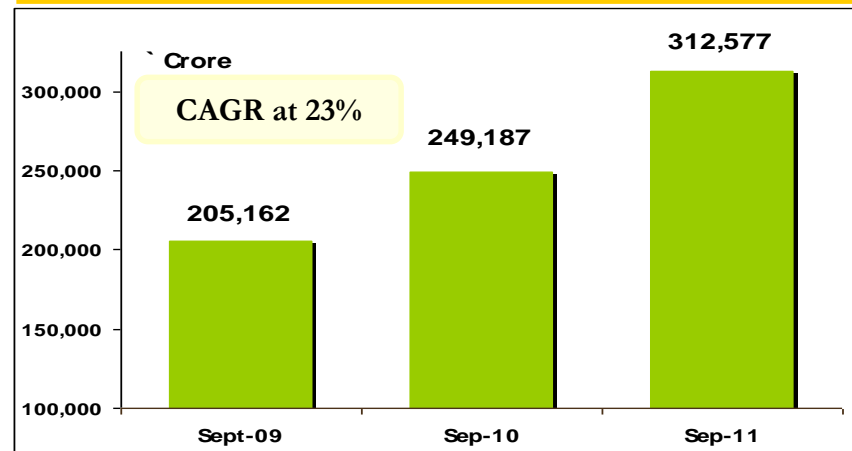


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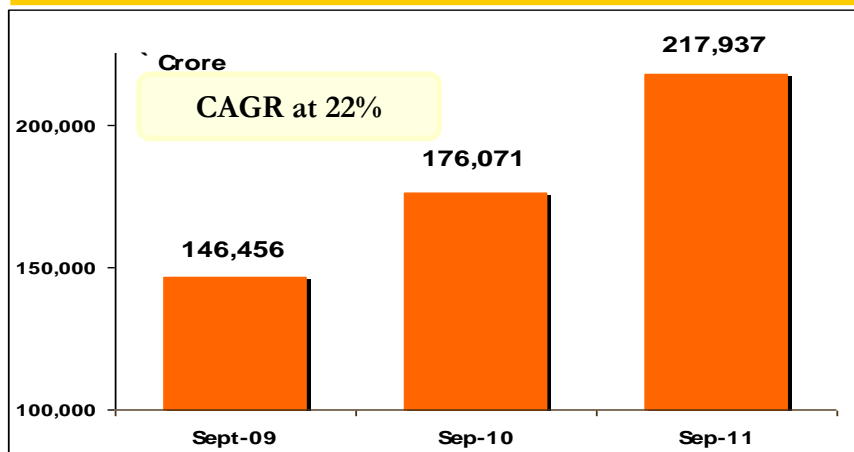
GLOBAL BUSINESS



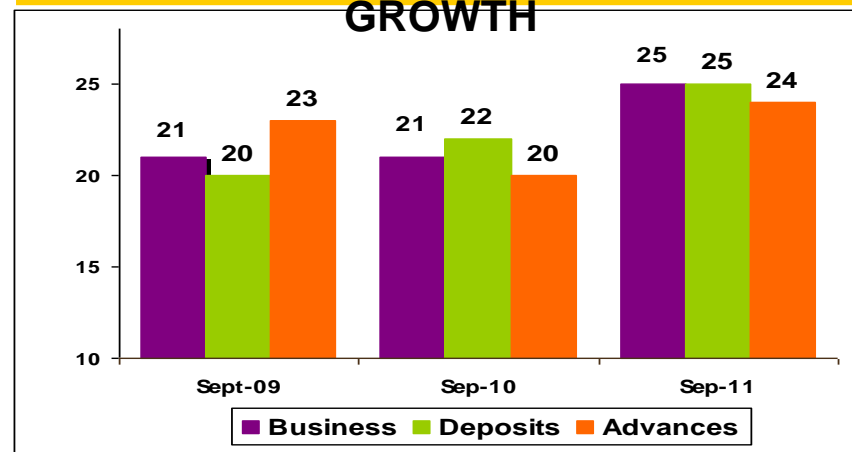
TOTAL DEPOSITS



NET ADVANCES



BUSINESS, DEPOSIT & CREDIT GROWTH





PROFIT

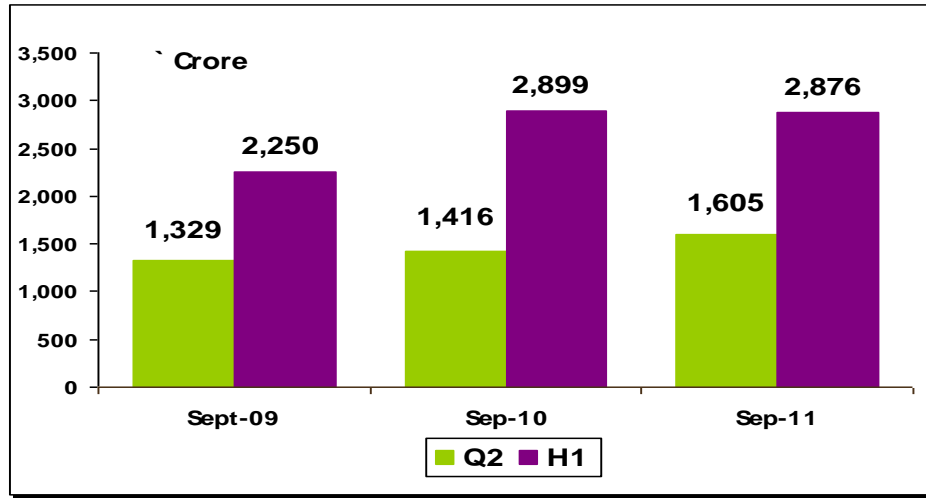
Amt. in ` Crore

	Q2' FY11	Q2' FY12	Y-o-Y Growth %	H1' FY11	H1' FY12	Y-o-Y Growth %
Interest Income	5546	7615	37.3	10673	14771	38.4
Interest Expenditure	3574	5653	58.2	7007	11040	57.6
Net Interest Income	1972	1962	--	3666	3731	--
Non-Interest Income	531	828	55.9	1299	1379	6.2
Operating Expenses	1087	1185	9.0	2066	2234	8.1
Operating Profit	1416	1605	13.3	2899	2876	--
Total Provisions	408	753	84.6	878	1298	47.8
Net Profit	1008	852	--	2021	1578	--

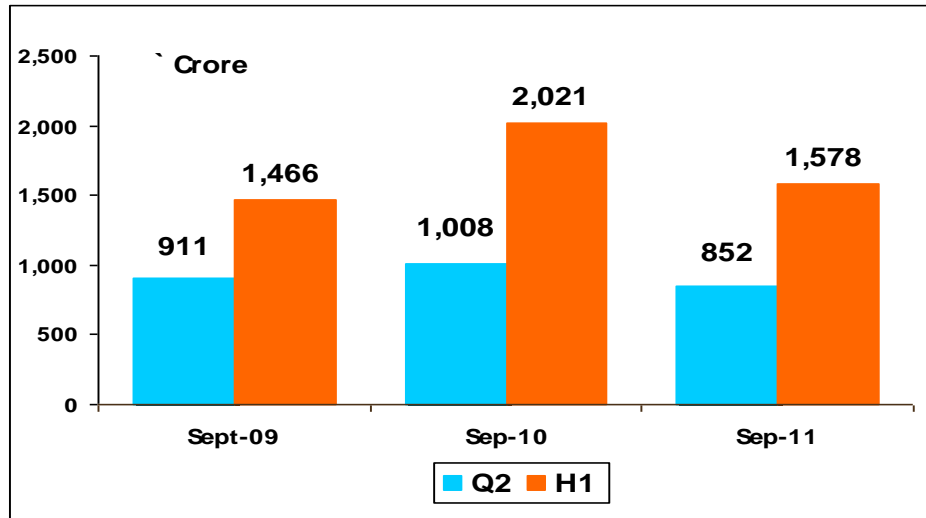


PROFIT

Operating Profit



Net Profit





PROVISIONS

Amt. in ` Crore

	FY11		FY12	
	Q2	H1	Q2'	H1
Provisions for NPA	206.65	337.70	476.76	761.76
Standard Assets	2.30	30.07	--	50.00
Income Tax	250.00	500.00	200.00	400.00
Provision for Investments	-42.56	10.09	66.35	75.90
Others	-8.50	--	10.00	10.00
Total Provisions	407.89	877.86	753.11	1297.66

Higher Provision Made for NPA



INCOME

Amt. in ` Crore

		Q2			H1		
		FY11	FY12	Y-o-Y Growth %	FY11	FY12	Y-o-Y Growth %
1	Interest on Advances	4110	5826	41.8	7903	11308	43.1
2	Interest on Investments	1386	1730	24.8	2671	3339	25.0
3	Other Interest Income	51	59	14.7	99	124	24.4
4	Total Interest Income (1+2+3)	5547	7615	37.3	10673	14771	38.4
5	Non-Interest Income	531	828	55.9	1299	1379	6.2
6	Total Income	6077	8443	38.9	11972	16150	34.9

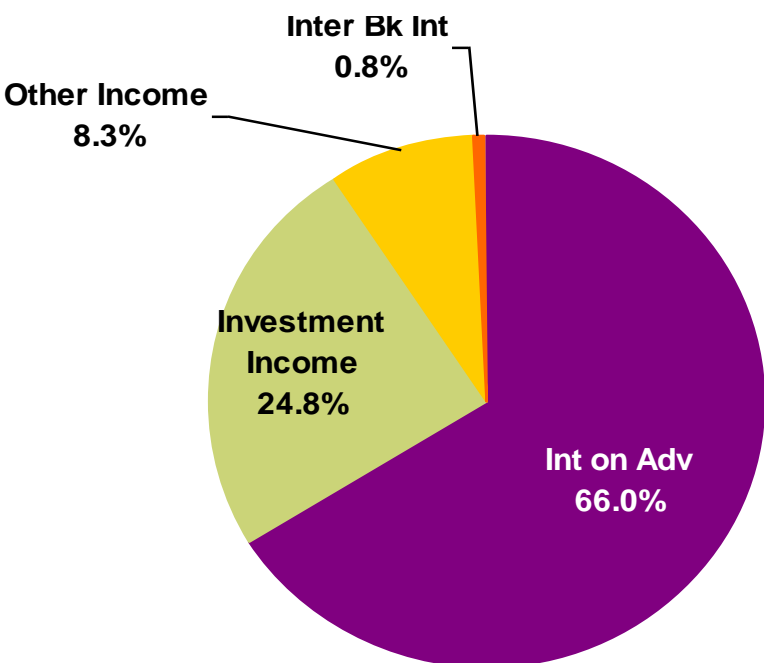
Steady Growth in Income



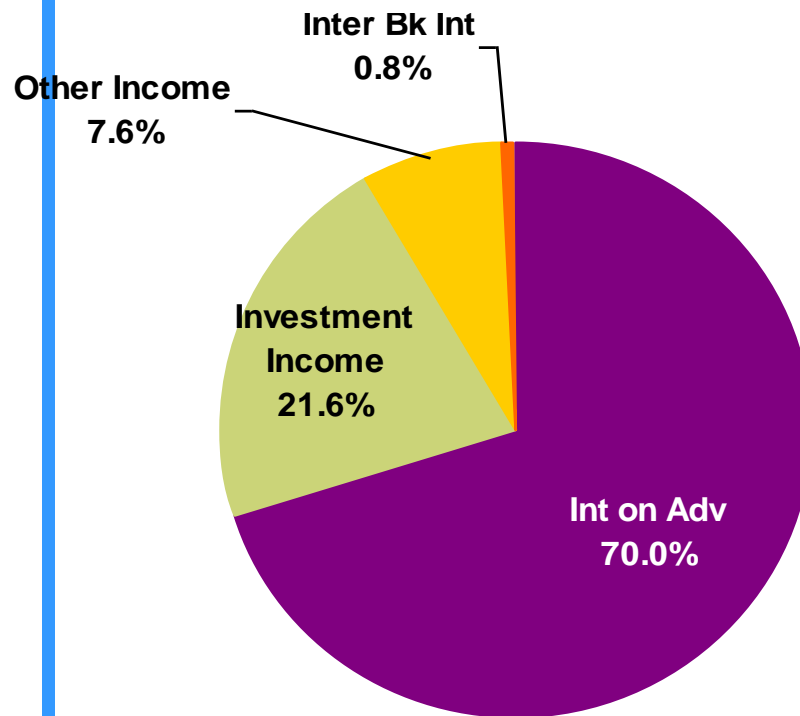
MAJOR COMPONENTS OF INCOME

Interest Income continues to drive growth in income .. 70% of earnings from int on advances

SEPTEMBER 2010



SEPTEMBER 2011





OTHER INCOME

Amt. in ` Crore

	FY11		FY12	
	Q2	H1	Q2	H1
Total Other Income	531	1299	828	1379
Commission & Exchange	174	338	204	377
Profit from Exchange Transaction	71	146	107	203
Trading Profit	2	226	149	72
Dividend Income	40	76	20	82
Recovery in w/off A/cs	66	154	135	197
Other Misc. Income	178	359	213	448

Over 50% increase in Non-Interest Income Q-o-Q



EXPENDITURE

Amt. in ` Crore

	Q2' FY11	Q2' FY12	Y-o-Y Incr. (%)	H1' FY11	H1' FY12	Y-o-Y Incr. (%)
Interest Expenditure	3574	5653	58.2	7007	11040	57.6
Operating Expenses	1087	1185	9.0	2066	2234	8.1
Staff Cost	727	767	5.5	1389	1435	3.3
Other Operating Expenses	360	418	16.1	677	800	18.0
Total Expenses	4661	6838	46.7	9073	13274	46.3

Operating Expenses well under Control



EARNINGS PROFILE

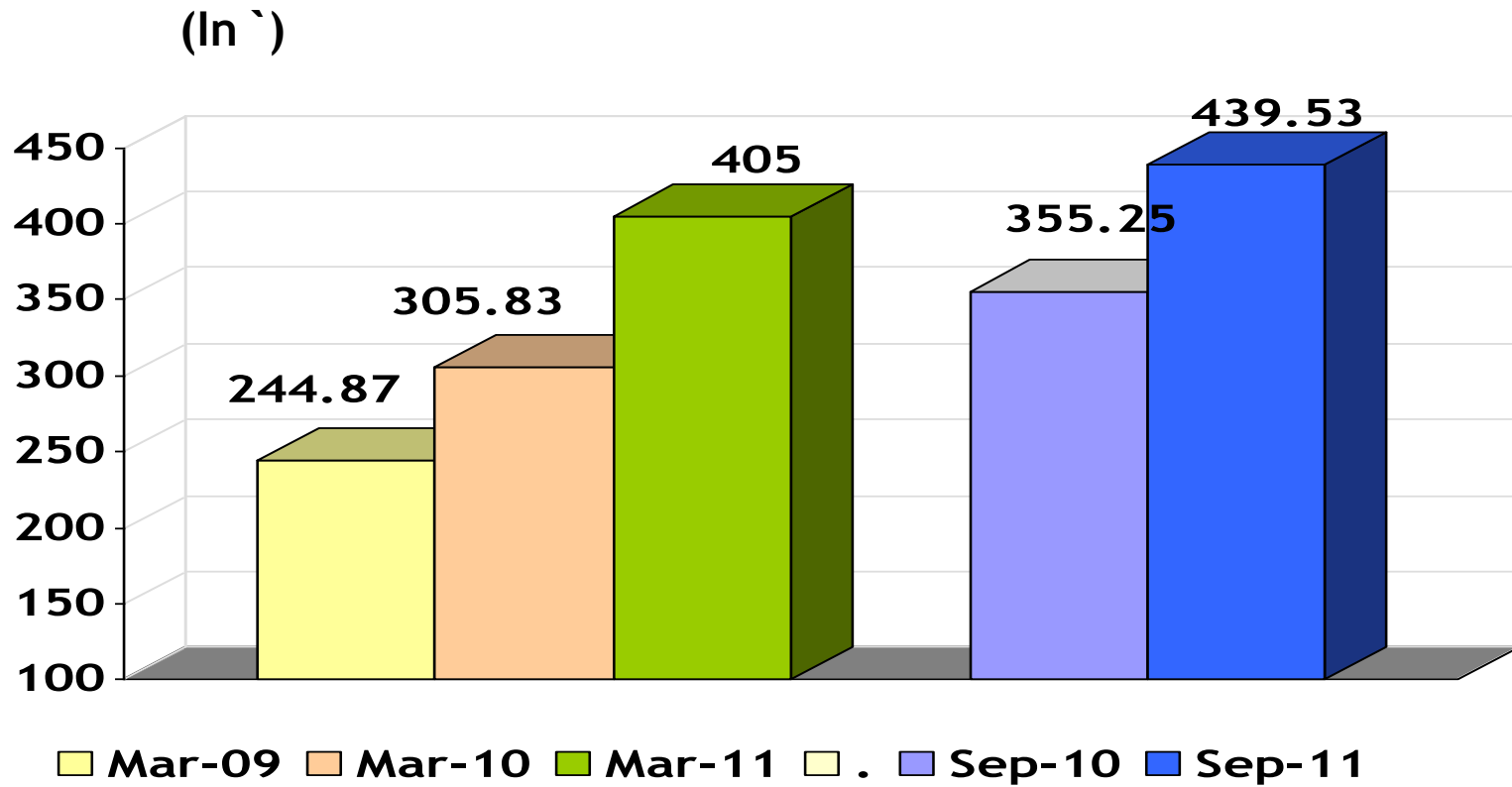
Amt. in ` Crore

	Q2' FY11	Q2' FY12	H1' FY11	H1' FY12
Net Int. Income (` Crore)	1972	1962	3666	3731
NIM (%)	3.28	2.64	3.16	2.51
ROAA (%)	1.53	1.01	1.53	0.94
ROE (%)	28.66	19.79	29.83	18.78
EPS (`)	24.58	19.24	49.30	35.62

NIM at 2.64% improved by 22 bps over June 2011 (2.42%)



BOOK VALUE



Increase in Book Value on Enlarged Capital



TREND IN COST AND YIELD (%)

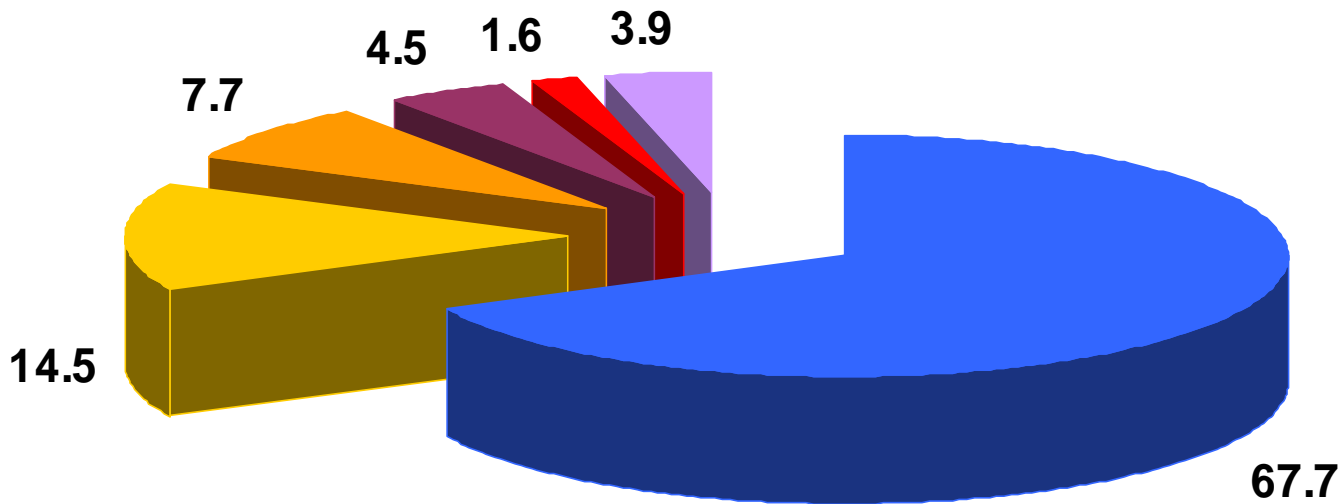
Amt. in ` Crore

	Sep'10	Dec'10	Mar'11	Jun'11	Sep'11
Cost of Deposits	5.69	5.66	5.80	7.05	7.13
Cost of Funds	5.30	5.26	5.37	6.50	6.55
Yield on Advances	9.61	9.67	9.74	10.50	10.72
Yield on Funds	8.12	8.12	8.13	8.66	8.76
Yield on Investments	7.61	7.68	7.72	7.86	7.89



SHAREHOLDING PATTERN

As on Sept. 30, 2011



■ Govt of India ■ FIIs ■ Insurance Companies ■ Resident Individuals ■ Banks ■ Others



BUSINESS PROFILE

Amt. in ` Crore

	Sep'10	Mar'11	Sep'11	Y-o-Y Growth (%)
Global Business	425258	506440	530515	24.8
Total Deposits	249187	293973	312577	25.4
Net Advances	176071	212467	217938	23.8
CD Ratio (%)	70.66	72.27	69.7	--

Robust Y-o-Y Business Growth

Over ` 1 Lakh Crore Business Added



COMPOSITION OF DEPOSITS

Amt. in ` Crore

	Sep'10	Mar'11	Sep'11	Y-o-Y Growth (%)
Total Deposits	249187	293973	312577	25.4
Savings Deposits	54339	58617	64043	17.9
CASA Deposits	72001	83117	80775	12.2
Term Deposits	177185	210856	231802	30.8

CASA Share in Domestic Deposits at 26.7% and Share of SB at 21.2%



CREDIT

Amt. in ` Crore

	Sep'10	Mar'11	Sep'11	Y-o-Y Growth(%)
Priority Sector Credit	60658	70757	75454	24.4
Agriculture Credit	23883	29656	32796	37.3
MSME Advances	32801	37684	39770	21.2
Retail Lending	20334	25259	25102	23.4
Housing	11669	15219	15837	35.7
Infrastructure Advances	27204	34702	37153	36.6
Industrial Advances	94321	118281	119222	26.4

Well
Diversified
Credit
Portfolio

Against SCBs growth at 21.4%, the Bank's Domestic Advances grew by 27.3%



PIONEERS IN EDUCATION LOAN

NUMBER 1 AMONGST NATIONALIZED BANKS IN OUTSTANDING EDUCATION LOANS



- Education Loans grew by 18.32 % y.o.y
- Outstanding Education Loans at ` 3856 crore
- The portfolio covers over 1.98 lakh students
- On-line Education Loan application in web portal



FINANCIAL INCLUSION

Holistic
Approach
to
Financial
Inclusion

- 125 Rural Branches opened so far to implement Financial Inclusion Programme, covering 12 States.
- Conducted 'Canara Rural Outreach Utsav' in West Bengal, Tamil Nadu, Andhra Pradesh, Uttar Pradesh, Bihar, Jharkhand, Maharashtra, Kerala and Rajasthan.
- Mobilized over 9.70 lakhs No-frill Accounts during H1 FY12
- Cumulative No-frill Accounts 37.51 lakhs (₹ 648 Cr)
- Issued over 3.50 lakhs General Credit Cards (₹ 359 Cr)
- 19 Exclusive Micro-Finance Branches to help Urban Poor
- Cumulative SHG Tally up at 3.52 Lakhs ..Credit Linked 3.37 Lakhs
- Total Exposure under SHG (₹ 1118 cr) spread over 88810 SHGs
- Provided New Micro-insurance product to about 8000 weaker section clients
- Over 1 lakh Smart Card Issued
- 424 customer service providers are active in the field, covering 579 villages
- Aadhar Enrollment started in Karnataka, Kerala, Andhra Pradesh, Bihar, Delhi, Uttar Pradesh, Maharashtra and Rajasthan.
- 11 Financial Literacy and Credit Counseling Centres (FLCCs) in Kerala, Tamil Nadu, Karnataka and Bihar.



PRODUCTIVITY RATIOS

Healthy
Growth
Under
Productivity

	Sep'10	Sep'11
Business per Employee (₹ crore)	10.60	12.98
Business per Branch (₹ crore)	138.70	154.35
Gross Profit per Employee (₹ Lakh)	14.44	14.08
Net Profit per Employee (₹ Lakh)	10.07	7.72



INVESTMENTS

Amt. in ` Crore

	Sep'10	Sep'11
Net Investments (Domestic)	76658	98567
Held to Maturity	61136	69458
Available for Sale	15167	28708
Held for Trading	355	402
SLR Portfolio to NDTL (%)	26.67	27.98



DURATION OF INVESTMENT PORTFOLIO

Duration of AFS
book and Total
Investment book

	Sep'10	Sep'11
Duration of AFS Book	4.05	3.05
Duration of HTM Book	6.19	5.78
Duration of Total Investment Book	5.81	5.12

Duration of AFS
book and Total
Investment book

	Sep'10	Sep'11
Modified duration of AFS Book	3.85	2.90
Modified duration of HTM Book	5.95	5.55
Modified duration of Total Investment Book	5.58	4.90



ASSET QUALITY

Amt. in ` Crore

	Sep'10	Mar'11	June'11	Sep'11
Gross NPA (` Crore)	2636	3089	3606	3793
Gross NPA Ratio (%)	1.49	1.45	1.67	1.73
Net NPA (` Crore)	1860	2347	2871	3117
Net NPA Ratio (%)	1.06	1.11	1.34	1.43
Cash Recovery (` Crore)	742	2032	750	1558

Record Cash Recovery of over `800 crore during Q2 FY12



MOVEMENT OF NPA

Amt. in ` Crore

	March'11	June'11	Sep'11
Opening Balance	2590	3089	3606
Fresh Slippages (+)	3508	1373	1236
Upgradation (-)	889	224	161
Cash Recovery (-)	1625	402	480
Write-off (-)	495	230	408
Closing Balance	3089	3606	3793

Total Cash Recovery of `808 crore comprises `480 cr in NPA prior to June 2011, unapplied int. of `217 cr, `109 cr from Q2 slippages and `2 cr from written-off accounts



SECTORAL NPA

Amt. in ` Crore

	March'11	June'11	Sep'11
Micro & Small Enterprises	555	1149	1318
Agriculture	663	835	826
Other Priority Segments	474	463	400
Medium Enterprises	135	182	118
Large Industries	300	583	522
Non-Priority Segments	962	394	609
Total	3089	3606	3793



COMPOSITION GROSS NPA

Amt. in ` Crore

	March'11	June'11	Sep'11
Substandard Assets	1586 (51.3%)	2053 (56.9%)	2393 (63.1%)
Doubtful Assets	1477 (47.8%)	1527 (42.4%)	1371 (36.1%)
Loss Assets	26 (0.9%)	26 (0.7%)	29 (0.8%)
Total NPA	3089 (100%)	3606 (100%)	3793 (100%)

Figures in brackets denote percentage to total



AMOUNT RESTRUCTURED DURING Q2 FY12

Amt. in ` Crore

	No. of Accounts	Amount
Agriculture	63	0.55
MSME	85	1.78
Housing	16	0.95
Large Advances	3	17.50
Others	70	0.39
Total	237	21.17

Slippages during Q2 at ` 115 crore



OUTSTANDING RESTRUCTURED ADVANCES AS AT SEP 2011

Amt. in ` Crore

	No. of Accounts	Amount
Agriculture	41185	607
MSME	5009	769
Housing	11110	530
Large Advances	2725	5198
Others	37194	1415
Total	97223	8519

Total Slippages at `799 crore



CAPITAL ADEQUACY

**Comfortable
Capital
Position**

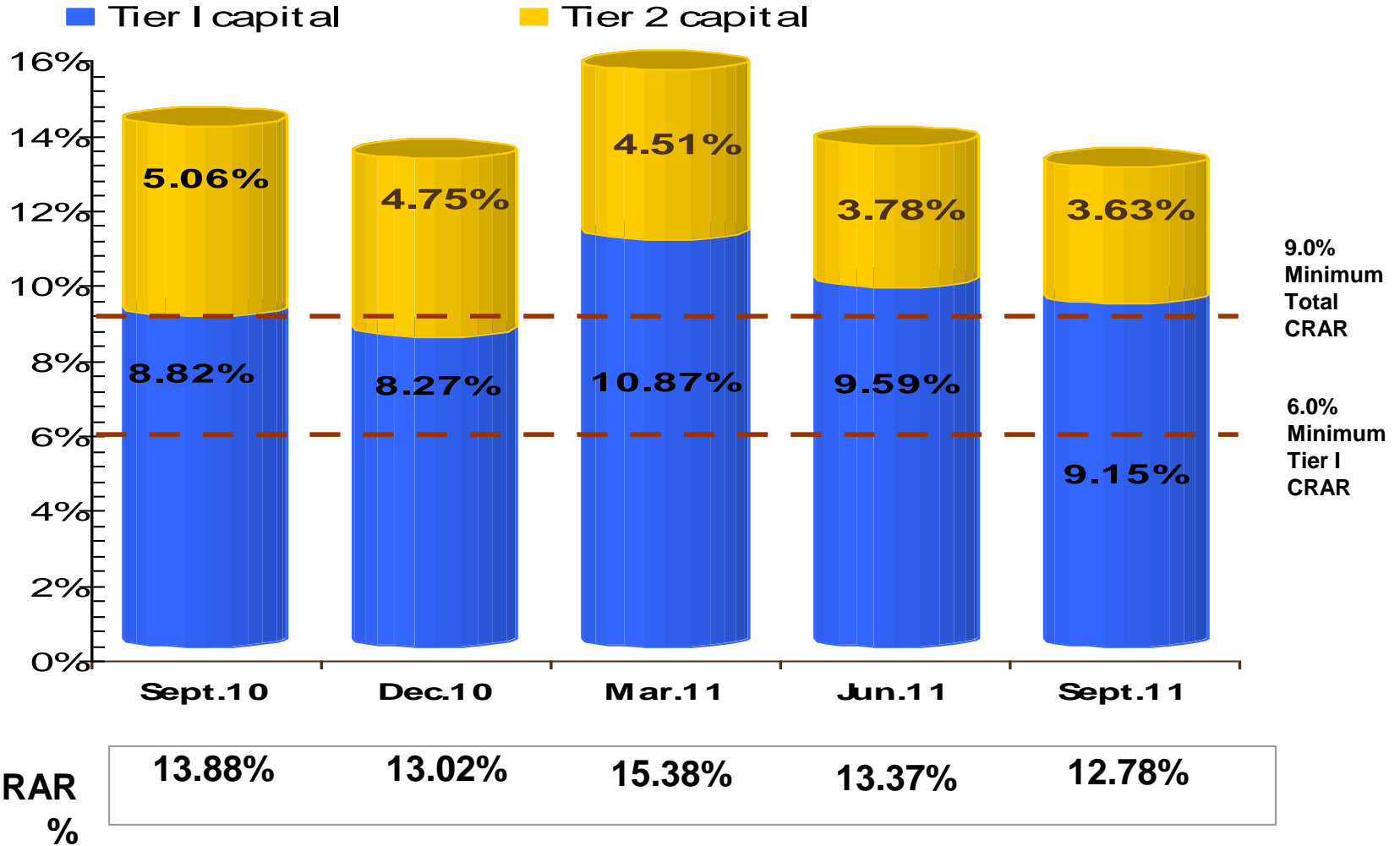
By reckoning
profit for H1,
the CRAR
works out to
13.54%,
(Tier I 9.91%)

- **CRAR of 12.78% at Sept'11**
- **Tier I ratio at 9.15%**
- **Tier II ratio at 3.63%**
- **Govt. holding -67.72%**
- **Paid-up Capital - ` 443 crore**

Strong Capital Adequacy, with sufficient headroom for raising further capital



CAPITAL ADEQUACY - BASEL II





EXPANDING THE REACH

	Sept'10	Sept'11	Y-o-Y Incr
Branch Network	3066	3437	371
ATM Strength	2017	2623	606
Card Base (In Lakh)	52.00	65.98	13.98

**New Branches
and ATMs
Opened
During the
Year**

- **Branch Network Expanded by 371 and ATMs by 606**
- **Addition of 181 branches and 407 ATMs during H1 FY12**
- **5th Overseas Branch opened at Manama**



EXPANDED CLIENTELE BASE

(In Lakhs)

	Sept'10	Mar'11	Sept'11	Increase Over Mar'11
Clientele Base	374.6	386.9	403.9	17
No. of Deposit A/Cs	333.3	342.0	358.0	16
No. of Borrowal A/Cs	41.3	44.9	45.9	1

4.04
Crore
Strong
Clientele
Base

17 lakhs Clientele Added During the Half Year



INFOTECH PROGRESS



All Branches Covered Under

Core Banking Solution

Net & Mobile Banking

RTGS and NEFT



GOALS FOR FY12

FUTURE PLANS

- **Aiming at a Total Business Growth of 20%**
- **More than 300 branches during FY12**
- **Taking the ATM strength to 3000.**
- **Thrust on business process reengineering and further enhance productivity in the CBS environment**
- **Focus on growing Retail Business- Retail Deposits, Retail Advances and Recovery**
- **Plans to open Branches at QFC-Qatar and South Africa**



THANK YOU