



Corrigendum-2 to "RFP 01/2024-25 dated 30/09/2024 for Limited Request for Proposal [RFP] from Empanelled Corporate Business Correspondents for selection of Corporate Business Correspondents for zone/ cluster wise allotment in Canara Bank."

It is decided to amend the following in respect of the above RFP:

Sl. No.	Page No.	Section/ Annexure / Appendix of the EOI	Clause No.	Existing	Amended
1.	13	Section-C	Subcontracting	No sub-contracting is permitted. Bidder should have direct contract with their agents not through sub-contractor. After Selection process of the bidder(s) and order placement, resources deployed should be employed with the selected bidder and they should be on the payroll of the selected bidder	<u>No sub-contracting is permitted. Bidder should have direct contract with their agents not through sub-contractor.</u>
2.	48	Annexure-3	Bidder's profile- Point No:11	Domestic Customer Base (Number of Clients where Consultancy Service have been provided in India)	This Clause is removed
3.	62	Annexure-8	Technical Evaluation Criteria	Technical Evaluation Criteria	<u>Modified Technical Evaluation Criteria</u>
4.	126	Schedule-B Penalty Clause	Penalty Clause	Penalty Clause	<u>Modified Penalty Clause</u>
5.	76	Annexure-14	Location Details	Location Details	<u>Modified Annexure-14</u>



6.	79	Annexure-15	Commission payable to the BCAs	Commission payable to the BCAs	<u>Modified Annexure-15</u>
7.	69	Annexure-13	Bill of material	Bill of material	<u>Revised Bill of material</u>

All other instructions and terms & conditions of the above RFP shall remain unchanged.

Please take note of the above amendments while submitting your response to the subject RFP.

Date: 10/10/2024
Place: Bengaluru


General Manager

Annexure-8
Technical Evaluation Criteria

SUB: Limited Request for Proposal [RFP] from Empanelled Corporate Business Correspondents for selection of Corporate Business Correspondents for zone/ cluster wise allotment in Canara Bank

Ref: RFP 01/2024-25 dated 30/09/2024

Technical bids will be subjected to following evaluation process. The eligible bidders will be required to give a presentation to the bank for technical evaluation.

Sl. No	Parameter	Criteria	Marks	Max Marks	Marks Scored	Evidence required
PART A						
1	Minimum Experience as CBC	> 5 years	8	8		Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.
		> 3 years <= 5 years	5			
		>=2 years <= 3 years	3			
2	Functions as CBC of PSBs/ RRBs	> 5 Banks	8	8		Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.
		3-5 Banks	5			
		1- 2 Banks	3			
3	No of BC Agents presently managed by Corporate BC	> 2000	8	8		Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.
		>1000 <=2000	5			
		>500 <=1000	3			
4	Presence of Corporate BC in number of States	> 10 states	5	5		Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.
		>5 <=10 states	3			
		>2 <=5 states	2			
5	Active locations in SSA locations allotted	>80%	5	5		Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.
		80-60%	3			
		<60%	1			
6	Avg Annual turnover for past 3 years (2020-21,2021-22,2022-23) (BC commission shall be considered)	5 Crs and above	3	3		UDIN certified CA certificate
		Above 2 Crs and less than 5 cr	2			
		Less than 2 cr	1			
7	Appropriate infrastructure for training of BCs	yes	2	2		Self-declaration with documentary proof
		no	0			
8	Online Helpdesk Support	Yes	2	2		Self-declaration with documentary proof
		No	0			
9	No of BCs per coordinator	<25	2	2		Documentary proof with contact details of coordinator on CBCs letter head
		26-50	1			
		>50	0			
10		yes	2	2		Coordinator list to furnished



	Coordinators in applied Zone/ clusters (List to be furnished)	No	0		
11	Profitability	For all 3 years	3	3	UDIN certified CA certificate
		For any 2 years	2		
		For any one year	1		
12	% Women BC Agents	>40%	7	7	<u>Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.</u>
		30-40%	5		
		20-30%	3		
		<20	1		
13	Presence in Hilly, Island & Left-Wing Extremist (LWE) locations	>200 BCAs	5	5	<u>Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.</u>
		>100-200 BCAs	3		
		<=100-50 BCAs	2		
		<50 BCAs	1		
14	Coverage of BCs under L 1 Biometric RD devices.	>90%	7	7	<u>Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.</u>
		<90% - 80%	5		
		<80-75%	3		
		<75%	1		
15	Sourcing business under FI parameters such as PMJDY, PMJJBY, PMSBY etc. Vs target	> 75% achievement	5	5	<u>Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.</u>
		75%-50% achievement	3		
		<50% achievement	2		
16	DRA certified BC agents	>40%	3	3	<u>Self-declaration along with CA certificate or Certificate from PSBs/RRBs/ Scheduled Pvt Sector Banks.</u>
		<40% - 25%	2		
		<25%	1		
17	Presentation (Break up given below)		25	25	
				100	
Part - B					
1	Entity having payment bank which is a member of NPCI in AePS eco-system			-10	
2	Entity owns mobile app in AePS eco-system			-10	
	Total			-20	
	Grand Total				



Sl No	Presentation Scoring Matrix Parameter(s)	Marks
1.	Brief background of the company/ Company profile, including achievement/ award/ accolades.	3
2.	Business Model (Includes, strategy adopted by the company for BC agent recruitment, replacement (TAT), training (existing and new services enabled by bank), BC operations, Recovery by DRA certified BCAs, monitoring mechanism, Grievance Redressal mechanism, Online help desk support, hardware/device specification etc.,)	13
3.	Project head details and how many banks presently he/ she is handling, performance of FI parameters in banks	2
4.	Achievement of Financial Inclusion goals of GOI	5
5.	Reason/ justification for applying for the particular zone	2
TOTAL		25

The Bidders who score minimum 70% under the Technical evaluation criteria would be shortlisted for the purpose of opening of their Commercial bids.

No. of bidders that shall be shortlisted shall be at sole discretion of the Bank and Bank will communicate the date and time of opening of commercial bids separately.

Date:

Signature with seal

Name:

Designation:



Penalty Clause:

Bank has the discretion to levy penalty as deemed suitable from the monthly commission payable to CBC for the following criterions:

Sl. No.	Particulars	Penalty
1.	Locations pending for On-Boarding for SSA locations (Including DFS/SLBC allotted locations) and also for non-SSA locations within 30 days of issuance of work order/intimation, including integration with Banks gateway. i.e. failure on the part of the CBCs to open KIOSK /mobile BC (TAB) at any allotted centres.	A penalty of Rs. 100/- per day per pending on-boarding location for the period beyond the permitted time line will be levied till the BCA location is functional.
2.	On-boarded but inactive BC location (10 financial transactions or below in a month by BCA will be treated as inactive location)	Rs. 2000/- per month per location.
3.	CBCs shall ensure that faulty front-end equipment is repaired or replaced within a maximum period 72 hours of reporting.	A penalty of Rs. 500/- per day per faulty equipment for the period beyond the permitted time line will be levied subject to a maximum penalty of Rs 5000/- per month per faulty equipment till the BCA location is functional.
4.	Failure to deploy the devices (tablets/updating latest MDM solution as per the technical specifications of the bank	A penalty of Rs. 500/- per day per location for the period beyond the permitted time line will be levied subject to a maximum penalty of Rs 5000/- per month per location till the BCA is using the devices as per the specifications of the bank.
5.	All devices/equipment's deployed should be mandatorily "L1 RD device" as per UIDAI specification compliant and compliant with UIDAI registered devices (RD) services. Only bank approved devices should be deployed. A violation of the above guidelines shall invite penalty.	<ul style="list-style-type: none">i. A penalty of Rs. 100/- per day per location will be levied for the period beyond the permitted time line for failure to deploy L1 device.ii. Penalty charged to the Bank from regulators for such violation shall be recoverable from the CBCs/ vendor.iii. Bank may at its discretion shall block the transactions originating from non-registered devices.
6.	In case of temporary/ permanent termination of BCA at any outlet, BC to make alternate arrangement to ensure continuity of banking services to the customers within 15 days.	A penalty of Rs. 100/- per day per location for the period beyond the permitted time line will be levied till the BCA location is functional.



7.	<p>Any guidelines of the regulators not implemented within the timeline given by the bank/ any Regulator/ any Statutory Body.</p> <p>In case of any penalty or punitive action by RBI, NPCI or any other Regulator/ Statutory Authority for violation of guidelines/not adhering to the guidelines.</p>	<p>A penalty of Rs. 100/- per day per location for the period beyond the permitted time line will be levied till the guideline is implemented by CBC.</p> <p>Any claim by the Regulator/Statutory Authority/ Bank in this regard will have to be compensated by the CBC within 1 month to the extent of the claim. For delay in compensation interest @ 1% per month or part thereof will be payable.</p>												
8.	<p>Achievement of minimum prescribed targets under FI parameters identified by the bank.</p>	<table border="1"> <thead> <tr> <th>Target</th> <th>Penalty on failure to reach the allotted target. (Percentage of penalty shall be from total payment paid to CBCs every month)</th> </tr> </thead> <tbody> <tr> <td>>80%</td> <td>Nil</td> </tr> <tr> <td>70%-80%</td> <td>1%</td> </tr> <tr> <td>60%-70%</td> <td>3%</td> </tr> <tr> <td>50%-60%</td> <td>5%</td> </tr> <tr> <td><50%</td> <td>10%</td> </tr> </tbody> </table>	Target	Penalty on failure to reach the allotted target. (Percentage of penalty shall be from total payment paid to CBCs every month)	>80%	Nil	70%-80%	1%	60%-70%	3%	50%-60%	5%	<50%	10%
Target	Penalty on failure to reach the allotted target. (Percentage of penalty shall be from total payment paid to CBCs every month)													
>80%	Nil													
70%-80%	1%													
60%-70%	3%													
50%-60%	5%													
<50%	10%													
9.	<p>CBCs to ensure that all the BCAs deployed by them need to complete BC graded certification as per IBA guidelines within 9 months of their on-boarding as BCAs</p>	<p>A penalty of Rs.1000 per BCA per month of pendency shall be levied.</p>												
10.	<p>Customer satisfaction factor shall be factored in BC remuneration i.e. for service complaints, unethical practices complaints against BCs made by customers, staff etc, and any other unethical practices of BCs identified by the bank.</p>	<p><u>Penalties will be levied per complaint basis -</u> <u>Rs. 5000/- per instance.</u> <u>Any claim by the Regulator/Statutory Authority/ Bank in this regard will have to be compensated by the CBC within 1 month to the extent of the claim. For delay in compensation interest @ 1% per month or part thereof will be payable. Also bank is at liberty to terminate the BCAs.</u></p>												
11.	<p>The BCAs shall do only BC related transactions in BC settlement account. No unrelated transactions shall be permitted in BC settlement account.</p>	<p>In case of any misappropriation of transactions observed in BC settlement accounts, a penalty of Rs. 5000/- shall be levied per instance and the BCA shall be terminated.</p>												



Annexure-14

Location Details

SUB: Limited Request for Proposal [RFP] from Empanelled Corporate Business Correspondents for selection of Corporate Business Correspondents for zone/ cluster wise allotment in Canara Bank

Ref: RFP 01/2024-25 dated 30/09/2024.

Total proposed locations are 15000 and bank has the discretion to increase or decrease the BC locations within the allotted clusters based on CBCs performance. Proposed locations are divided in to 5 zones and 30 Clusters as follows:

LOCATION WISE DETAILS OF ZONE

Sl.no	I. North Zone		II. West & Central Zone		III. East Zone	
	Clusters	No. of locations	Clusters	No. of locations	Clusters	No. of locations
1	Agra 1	533	Bhopal	601	Bhubaneswar 1	494
2	Agra 2	663	Karnal	456	Ranchi & Bhubaneswar 2	528
3	Delhi	380	Ahmedabad	113	Kolkata 1 & Guwahati 1	478
4	Lucknow 1	625	Jaipur	247	Kolkata 2 & Guwahati 2	437
5	Chandigarh	469	Mumbai & Pune 2	442	Patna 1	422
6	Lucknow 2	505	Pune 1	445	Patna 2	540
	Total	3175	Total	2304	Total	2899
	IV. South -1 Zone			V. South -2 Zone		
	Clusters	No. of locations	Clusters	No. of locations		
1	Bengaluru 1	456	Chennai 1	567		
2	Hubballi 1	352	Chennai 2	379		
3	Hubballi 2 & Manipal 2	426	Madurai 1	427		
4	Mangalore, Bengaluru 2 & Kozhikode	889	Madurai 2 & Trivandrum	762		
5	Manipal 1	390	Vijayawada	545		
6	Hyderabad	603	Tirupati	826		
	Total	3116	Total	3506		



Total locations: 15,000

*Bank reserves the right to Add/Eliminate any location solely at its own discretion without giving reason or whatsoever. Further the number of Locations in each cluster may be reallocated solely at the discretion of the Bank basing on the requirements.

Process of selection of CBCs: -

- i. Total 15000 locations are proposed and locations are divided in to 5 zones. Each zone is divided into 6 clusters. The details are provided in Annexure- II,

Zones	North	East	West & Central	South -1	South -2	Total
No of locations proposed	3175	2899	2304	3116	3506	15000

- ii. Bank will call for zone wise offer from the empaneled CBCs for allotment of locations as per L1 bidding method. **Each CBC can apply for one zone.** The allocation details for the selected CBCs among the clusters within a zone shall be as given below:

L1 bidder	L2 bidder*	L3 bidder*
3 clusters	2 clusters	1 cluster

*The L2 and L3 bidder will be required to match the L1 price.

- iii. The performance of the CBCs will be reviewed at periodical intervals based on
- Sourcing business of FI parameters,
 - Transaction business,
 - Recovery business (DRA certified BC agents),
 - Implementation of regulatory and compliance guidelines etc.
- If the performance of the CBC is not found to be satisfactory, then bank reserves the right to cancel the contract with the CBCs by serving a notice and by giving notice period of one month without assigning any reasons whatsoever.
- iv. The CBCs have to deploy their BCAs to work for all the existing services of the bank and also all new services to be introduced by the bank from time to time.
- v. The Charges payable to the BCAs shall be as under:
- Commission payable to the CBCs shall be fixed as per L1 bidding method.
 - Commission sharing pattern for BCA and CBC shall be 80:20 in rural and semi urban areas and 70:30 in urban and metro locations.



Proposed Allocation:

Sl.no	Zone	Ranking	Sl.no	Clusters	Regional Offices
1	North Zone	L1	1	i. Agra1	AGRA I, AGRA II, ETAH, MATHURA
			2	ii. Agra 2	ALIGARH, BAGHPAT, HAPUR, MEERUT, MUZAFFARNAGAR
			3	iii. Delhi	CENTRAL DELHI, DEHRADUN, GHAZIABAD, HALDWANI, HARIDWAR, NOIDA, NORTH DELHI, SOUTH DELHI, WEST DELHI
		L2	4	i. Lucknow 1	AYODHYA, GORAKHPUR, LUCKNOWII, LUCKNOW-I, PRAYAGRAJ, VARANASI
			5	ii. Chandigarh	AMRITSAR, BHATINDA, CHANDIGARH, JALANDHAR, JAMMU, LUDHIANA, SHIMLA
		L3	6	i. Lucknow 2	BAREILLY, KANPUR, MORADABAD
2	West and Central zone	L1	7	i. Bhopal,	BHOPAL, BILASPUR, GWALIOR, INDORE, JABALPUR, RAIPUR, UJJAIN
			8	ii. Karnal	FARIDABAD, GURGAON, KARNAL, PANCHKULA, PANIPAT, ROHTAK
			9	iii. Ahmedabad	AHMEDABAD, GANDHINAGAR, RAJKOT, SURAT, VADODARA
		L2	10	i. Jaipur,	BIKANER, JAIPUR, JODHPUR, KOTA UDAIPUR
			11	ii. Mumbai and Pune-2	MUMBAI NORTH, MUMBAI SOUTH, NAGPUR-I NAGPUR-II, NAVI MUMBAI, PUNE I, THANE
		L3	12	i. Pune 1	CHHATRAPATI SAMBHAJINAGAR, KOLHAPUR, NASHIK, PUNE II
3	East Zone	L1	13	i. Bhubaneswar 1,	BHADRAK, BHUBANESWAR, BRAHAMPUR, CUTTACK
			14	ii. Bhubaneswar 2 and Ranchi	DHANBAD, HAZARIBAGH, JAMSHEDPUR, RANCHI, SAMBALPUR
			15	iii. Kolkata 1 and Guwahati 1	DIBRUGARH, GUWAHATI, HOWRAH, KOLKATA-I, KOLKATA-II, KOLKATA-III, TEZPUR
		L2	16	i. Kolkata 2 and Guwahati 2	BEHRAMPUR, DURGAPUR, SILCHAR, SILIGURI
			17	ii. Patna 1	BHAGALPUR, PATNA, PURNIA
		L3	18	i. Patna 2	GAYA, SARAN, MUZAFFARPUR, SARAN
4	South Zone 1	L1	19	i. Bengaluru 1,	DEVANAHALLI, KOLAR, MANDYA, MYSURU, MYSURU RURAL, TUMAKURU
			20	ii. Hubballi 1,	BAGALKOT, BELAGAVI, CHIKODI, HUBBALLI
			21	iii. Hubballi 2 & Manipal 2	BALLARI, HAVERI, KALABURAGI, KARWAR, RAICHUR, SHIVAMOGGA, SIRSI, UDUPI-I, UDUPI-II, VIJAYAPURA
		L2	22	i. Mangalore, Bengaluru 2 & kozhikode	BENGALURU CENTRAL, BENGALURU EAST, BENGALURU NORTH BENGALURU SOUTH, BENGALURU WEST, CHIKKMAGALURU, DAVANAGERE, DEVANAHALLI, HASSAN, KANNUR, KASARGOD, KOZHIKODE, MADIKERI, MALLAPURAM MANGALURU, PALAKKAD, PUTTUR
			23	ii. Manipal 1	GOA
		L3	24	i. Hyderabad	HANAMKONDA, HYDERABAD NORTH, HYDERABAD SOUTH, NIZAMABAD, RANGAREDDY, WARANGAL
5	South Zone 2	L1	25	i. Chennai 1,	DHARMAPURI, ERODE, NAMAKKAL, PONDICHERRY, SALEM, TRICHY
			26	ii. Chennai 2	CHENNAI NORTH, CHENNAI SOUTH, CHENNAI TAMBARAM, CHENNAI THIRUVALLUR, VELLORE
			27	iii. Madurai 1	DINDIGUL, MADURAI, THANJAVUR, THENI, THIRUNELVELI, THOOTHUKKUDI, TIRUPPUR
		L2	28	i. Madurai 2 & Trivandrum	ALAPUZHA, COIMBATORE-I, COIMBATORE-II, ERNAKULAM, KOLLAM, KOTTAYAM, THIRUVANANTHAPURAM NORTH, THIRUVANANTHAPURAM SOUTH, THRISSUR, TIRUPPUR, THIRUVANATHAPURAM NORTH, THIRUVANATHAPURAM SOUTH
			29	ii. Vijayawada	BHIMAVARAM, GUNTUR, KAKINADA, VIJAYAWADA, VISHAKAPATNAM-I, VIZIANAGARAM
		L3	30	i. Tirupathi	ANANTAPUR, KADDAPA, KURNOOL, NELLORE, ONGOLE, TIRUPATI



Annexure 15
Commission payable to the BCAs

SUB: Limited Request for Proposal [RFP] from Empanelled Corporate Business Correspondents for selection of Corporate Business Correspondents for zone/ cluster wise allotment in Canara Bank

Ref: RFP 01/2024-25 dated 30/09/2024.

Commission payable to the BCAs:

- Area- wise performance linked Commission (both Fixed & Variable) payable to BCAs as per the details given below:

Locations	Eligibility for Fixed Commission *		Variable Commission** (Per Rs.100)
	No of transactions	Commission payable (Rs.)	
NE/LWE/Islands/Hilly areas/unbanked areas allotted by DFS & SLBCs	>50	As per L1 bidding	As per L1 bidding
Other locations	>250	As per L1 bidding	As per L1 bidding

- BCA shall work for a minimum of 10 days in a month to be eligible for fixed commission. (exempted for NE/LWE/Islands/Hilly area/ unbanked areas allotted by DFS & SLBCs)
- Bank shall have the discretion to modify the above stipulation from time to time.

*** In case of Variable Commission:**

- Variable Commission shall include the following financial services-
 - Cash deposit (OnUs)
 - Cash deposit (OffUs)
 - Cash Withdrawal (OnUs)
 - Cash Withdrawal (OffUs)
 - Third Party Deposit (TPD)
 - Rupay Card Withdrawal
 - Cash Withdrawal (OnUs & OffUs) by SHG account holders

The following transactions will be IN-ELIGIBLE for calculation of Commission (Fixed/ Variable):.

- Transactions with amount less than Rs.50/-
- More than 2 transactions in a particular account per day.
- More than Rs.10000/- per transaction in a particular account.
- More than 10 transactions in a particular account per month.
- Transactions in the accounts of BCAs.
- The Bank shall have the discretion to modify the above stipulations from time to time.



Annexure-13
Bill of Material

SUB: Limited Request for Proposal [RFP] from Empanelled Corporate Business Correspondents for selection of Corporate Business Correspondents for zone/ cluster wise allotment in Canara Bank

Ref: RFP 01/2024-25 dated 30/09/2024.

Notes

The Bidder(s) to go through the following before preparing the Bill of Material and ensure strict compliance:

1. The Bidder has to apply for any one zone only. The Bill of Material for the applied zone only to be filled, the bill of material(s) for the other zones to be crossed out diagonally stating as "Not Applicable".
2. These details should be on the letterhead of Bidder and each & every page should be signed by an Authorized Signatory with Name and Seal of the Company.
3. Please be guided by RFP terms, subsequent amendments and replies to pre-bid queries (if any) while quoting.
4. Do not change the structure of the format nor add any extra items.
5. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.
6. The fixed charges, cash handling/variable charges & other charges to be shared between BCA and BC shall be 80:20 in rural and semi urban areas and 70:30 in urban and metro locations
7. The price will be inclusive of all taxes, duties, levies, insurance, installation charges, etc applicable all over India. GST wherever applicable will be paid extra.
8. TDS will be deductible as per rules prevailing on the date of payment of applicable items.
9. The Unit Price mentioned in the bid would remain valid for a period of three years irrespective of the quantity actually deployed.
10. The transaction amount indicated in the Bill of Material is only indicative, the payment will be made on actuals.
11. Further, the bidder is invariably declaring, that all the terms & conditions as per the RFP were read by them and are agreeable for all the terms & conditions.

Date:

Signature with seal

Name:

Designation:



Table A- Price for Variable Commission

Zone 1- North Zone			Agra 1; Agra 2; Delhi; Lucknow 1; Chandigarh; Lucknow 2					
Sl no.	Description	Monthly Transactions Amount (INR)*	Commission per 100 (Rs.) of Transaction (INR)	No. Of Months	Total Commission (Excl of Taxes) (INR)	Tax Column		Total Commission (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Monthly Transactions in INR	375,00,00,000	100	36				
Total Price for Variable Commission								

*Indicative amount for the purpose of arriving at commission/ cost.

Table B- Price for Fixed Charges

Zone 1- North Zone			Agra 1; Agra 2; Delhi; Lucknow 1; Chandigarh; Lucknow 2					
Sl no.	Description	Total No. Of BCAs	Fixed Charges per BCA per month (INR)	No. Of Months	Total Cost (Excl of Taxes) (INR)	Tax Column		Total Cost (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Fixed Charge, when eligible Financial Transactions >250** numbers in a month by a BCA	3175		36				
Total Price for Fixed Charges								

**Note: BCA/CBC shall be eligible for monthly fixed commission, if BCAs:

- Minimum transactions of 250 transactions in non-SSA locations.
- *The total no. of BCAs is indicative; payment will be made on actuals.
- Minimum transactions of 50 transactions in NE/LWE/Islands/Hilly area/ SSA locations/unbanked areas allotted by DFS & SLBCs
- Wherever is GST applicable the Bank shall pay at actuals.

Table C- Total Cost of Ownership for Zone 1- North Zone

Sl No.	Description	Total Cost (Excl. of Taxes) in INR.	Total Cost (Incl. of Taxes) in INR.
1.	Total Variable Commission as per Table A		
2.	Total Fixed Charges as per Table B		
#Total Cost of Ownership (Sl No.1 + Sl No.2)			

#Note: Commercial Evaluation of bid will be done considering Total Cost of Ownership (Excl. of Taxes)



Table A- Price for Variable Commission

Zone 2- South 1			1.Bengaluru 2.Hubballi 3. Hubballi 2 & Manipal 4. Bengaluru 2, Mangaluru & Kozhikode 5. Manipal 6. Hyderabad					
Sl no.	Description	Monthly Transactions Amount (INR)*	Commission per 100 (Rs.) of Transaction (INR)	No. Of Months	Total Commission (Excl of Taxes) (INR)	Tax Column		Total Commission (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Monthly Transactions in Amount	750,00,00,000	100	36				
Total Price for Variable Commission								

*Indicative amount for the purpose of arriving at cost

Table B- Price for Fixed Charges

Zone 2- South 1			1.Bengaluru 2.Hubballi 3. Hubballi 2 & Manipal 4. Bengaluru 2, Mangaluru & Kozhikode 5. Manipal 6. Hyderabad					
Sl no.	Description	Total No. Of BCAs	Fixed Charges per BCA per month (INR)	No. Of Months	Total Cost (Excl of Taxes) (INR)	Tax Column		Total Cost (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Fixed Charge, when eligible Financial Transactions >250** numbers in a month by a BCA	3116		36				
Total Price for Fixed Charges								

**Note: BCA/CBC shall be eligible for monthly fixed commission, if BCAs:

- Minimum transactions of 250 transactions in non-SSA locations.
- *The total no. of BCAs is indicative; payment will be made on actuals.
- Minimum transactions of 50 transactions in NE/LWE/Islands/Hilly area/SSA locations/unbanked areas allotted by DFS & SLBCs.
- Wherever is GST applicable the Bank shall pay at actuals.

Table C- Total Cost of Ownership for Zone 1- North Zone

Sl No.	Description	Total Cost (Excl. of Taxes) in INR.	Total Cost (Incl. of Taxes) in INR.
1.	Total Price for Variable Commission as per Table A		
2.	Total Price for Fixed Charges as per Table B		
#Total Cost of Ownership (Sl No.1 + Sl No.2)			

#Note: Commercial Evaluation of bid will be done considering Total Cost of Ownership (Excl. of Taxes)



Table A- Price for Variable Commission

Zone 3- South 2			1.Chennai -1 2.Chennai -2 3. Madurai-1 4.Madurai 2 & Trivendrum 5. Vijayawada 6. Tirupati					
Sl no.	Description	Monthly Transactions Amount (INR)*	Commission per 100 (Rs.) of Transaction (INR)	No. Of Months	Total Commission (Excl of Taxes) (INR)	Tax Column		Total Commission (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Monthly Transactions in Amount	7,25,00,00,000	100	36				
Total Price for Variable Commission								

*Indicative amount for the purpose of arriving at cost.

Table B- Price for Fixed Charges

Zone 3- South 2			1.Chennai -1 2.Chennai -2 3. Madurai-1 4.Madurai 2 & Trivendrum 5. Vijayawada 6. Tirupati					
Sl no.	Description	Total No. Of BCAs	Fixed Charges per BCA per month (INR)	No. Of Months	Total Cost (Excl of Taxes) (INR)	Tax Column		Total Cost (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Fixed Charge, when eligible Financial Transactions >250** numbers in a month by a BCA	3506		36				
Total Price for Fixed Charges								

**Note: BCA/CBC shall be eligible for monthly fixed commission, if BCAs:

- Minimum transactions of 250 transactions in non-SSA locations.
- *The total no. of BCAs is indicative; payment will be made on actuals.
- Minimum transactions of 50 transactions in NE/LWE/Islands/Hilly area/SSA locations/unbanked areas allotted by DFS & SLBCs.
- Wherever is GST applicable the Bank shall pay at actuals.

Table C- Total Cost of Ownership for Zone 1- North Zone

Sl No.	Description	Total Cost (Excl. of Taxes) in INR.	Total Cost (Incl. of Taxes) in INR.
1.	Total Price for Variable Commission as per Table A		
2.	Total Price for Fixed Charges as per Table B		
#Total Cost of Ownership (Sl No.1 + Sl No.2)			

#Note: Commercial Evaluation of bid will be done considering Total Cost of Ownership (Excl. of Taxes)



Table A- Price for Variable Commission

Zone 4- EAST			1. Bhubaneswar-1 2. Bhubaneswar-2 & Ranchi 3. Kolkata -1 & Guwahati -1 4. Guwahati -2 & Kolkata -2 5. Patna-1 6. Patna -2					
Sl no.	Description	Monthly Transactions Amount (INR)*	Commission per 100 (Rs.) of Transaction (INR)	No. Of Transaction Months	Total Commission (Excl of Taxes) (INR)	Tax Column		Total Commission (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F = D X E	G = D+F
1.	Monthly Transactions in Amount	450,00,00,000	100	36				
Total Price for Variable Commission								

*Indicative amount for the purpose of arriving at cost

Table B- Price for Fixed Charges

Zone 4- EAST			1. Bhubaneswar-1 2. Bhubaneswar-2 & Ranchi 3. Kolkata -1 & Guwahati -1 4. Guwahati -2 & Kolkata -2 5. Patna-1 6. Patna -2					
Sl no.	Description	Total No. Of BCAs	Fixed Charges per BCA per month (INR)	No. Of Months	Total Cost (Excl of Taxes) (INR)	Tax Column		Total Cost (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F = D X E	G = D+F
1.	Fixed Charge, when eligible Financial Transactions >250** numbers in a month by a BCA	2899		36				
Total Price for Fixed Charges								

**Note: BCA/CBC shall be eligible for monthly fixed commission, if BCAs:

- Minimum transactions of 250 transactions in non-SSA locations.
- *The total no. of BCAs is indicative; payment will be made on actuals.
- Minimum transactions of 50 transactions in NE/LWE/Islands/Hilly area/SSA locations/unbanked areas allotted by DFS & SLBCs.
- Wherever is GST applicable the Bank shall pay at actuals.

Table C- Total Cost of Ownership for Zone 1- North Zone

Sl No.	Description	Total Cost (Excl. of Taxes) in INR.	Total Cost (Incl. of Taxes) in INR.
1.	Total Price for Variable Commission as per Table A		
2.	Total Price for Fixed Charges as per Table B		
#Total Cost of Ownership (Sl No.1 + Sl No.2)			

#Note: Commercial Evaluation of bid will be done considering Total Cost of Ownership (Excl. of Taxes)



Table A- Price for Variable Commission

Zone 5- WEST & CENTRAL			1.Bhopal 2. Karnal 3. Ahmedabad 4. Jaipur 5. Mumbai & Pune 2 6. Pune -1					
Sl no.	Description	Monthly Transactions Amount (INR)*	Commission per 100 (Rs.) of Transaction (INR)	No. Of Months	Total Commission (Excl of Taxes) (INR)	Tax Column		Total Commission (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Monthly Transactions in Amount	230,00,00,000	100	36				
Total Price for Variable Commission								

*Indicative amount for the purpose of arriving at cost

Table B- Price for Fixed Charges

Zone 5- WEST & CENTRAL			1.Bhopal 2. Karnal 3. Ahmedabad 4. Jaipur 5. Mumbai & Pune 2 6. Pune -1					
Sl no.	Description	Total No. Of BCAs	Fixed Charges per BCA per month (INR)	No. Of Months	Total Cost (Excl of Taxes) (INR)	Tax Column		Total Cost (Incl. of Taxes) (INR)
						%	Amount (INR)	
		A	B	C	D = A X B X C	E	F= D X E	G= D+F
1.	Fixed Charge, when eligible Financial Transactions >250** numbers in a month by a BCA	2304		36				
Total Price for Fixed Charges								

**Note: BCA/CBC shall be eligible for monthly fixed commission, if BCAs:

- Minimum transactions of 250 transactions in non-SSA locations.
- *The total no. of BCAs is indicative; payment will be made on actuals.
- Minimum transactions of 50 transactions in NE/LWE/Islands/Hilly area/SSA locations/unbanked areas allotted by DFS & SLBCs.
- Wherever is GST applicable the Bank shall pay at actuals.

Table C- Total Cost of Ownership for Zone 1- North Zone

Sl No.	Description	Total Cost (Excl. of Taxes) in INR.	Total Cost (Incl. of Taxes) in INR.
1.	Total Price for Variable Commission as per Table A		
2.	Total Price for Fixed Charges as per Table B		
#Total Cost of Ownership (Sl No.1 + Sl No.2)			

#Note: Commercial Evaluation of bid will be done considering Total Cost of Ownership (Excl. of Taxes)



Undertaking

- i. Bill of material is submitted on the letter head and is signed by an Authorized Signatory with Name and Seal of the Company.
- ii. We have applied for one zone only among and ensured to strikeout diagonally the Bill of Material applicable for other zones
- iii. We confirm that we have gone through RFP clauses, subsequent amendments and replies to pre-bid queries (if any) and abide by the same.
- iv. We have not changed the structure of the format nor added any extra items. We note that any such alternation will lead to rejection of Bid.
- v. We agree that no counter condition/ assumption in response to commercial bid will be accepted by the Bank. Bank has a right to reject such bid.

Date:
Place:

Signature with seal
Name:
Designation

