

Corrigendum-2 to RFP ref. no. RFP 03/2023-24 dated 14/03/2024 for Selection of Joint Lead Managers (JLMs) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN)

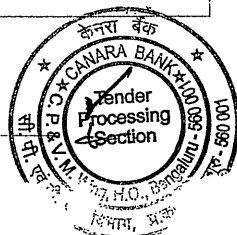
It is decided to amend the following in respect of the above RFP:

a. Bid Details in Brief Description (Serial No. 8 & 9, Page no. 2):

Description	Existing details	Amended details
Bid End Date/Time	18-04-2024, 15:00:00	<u>25-04-2024</u> , 15:00:00
Bid opening Date/Time	18-04-2024, 15:30:00	<u>25-04-2024</u> , 15:30:00

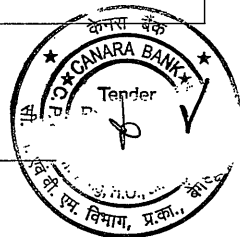
Sl No	Section/Annexure/Appendix of GeM Bid	Clause No.	Existing Clause	Amended Clause
1.	Section G - General Conditions	6. Inspection of Records	Bank at its discretion may verify the accounts and records or appoint third party for verification including an auditor for audit of accounts and records pertaining to services provided to the Bank under this RFP and the selected bidder shall extend all cooperation in this regard.	6. Inspection of Records: Bank, to the extent as directed by its regulator, may verify the accounts and records pertaining to services provided to the Bank under this RFP and the selected bidder shall extend all cooperation in this regard.
2.	Section-A BID SCHEDULE & ABBREVIATIONS	1. Bid Schedule	Tender Fee (Non-refundable): Rs.11,800/- (including 18% GST) The mode of payment can be through NEFT/RTGS or DD to the following account: Beneficiary name: Procurement Group, DIT Wing, Head office Account No: 0792201002351 IFSC Code: CNRB0000792 Bank Name: Canara Bank Branch Address: Trinity Circle Bangalore	This Clause stands deleted.
3.	Section G - General Conditions	15. Indemnity	Existing Clause	<u>15. Indemnity:</u> Bidder shall ensure that they will fulfil all the obligations on their part mentioned in the RFP and agreement executed.

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4.	Section G - General Conditions	10. Confidentiality and Non Disclosure	Existing Clause	<u>Amended clause attached with this Corrigendum</u>
5.	Section G - General Conditions	11. Adherence to Banks IS Security/Cyber Security Policies	11.1. BIDDER/VENDOR/SERVICE PROVIDER shall comply with Bank's various policies like Information Security policy and Cyber Security Policy, Internet Policy, Information System Audit Policy, E-Mail policy and Guidelines, wherever applicable.	<u>This clause stands deleted.</u>
6.	SECTION C - DELIVERABLE AND SERVICE LEVEL AGREEMENTS	2. Payment Terms	2.6. The vendor has to submit work completion report duly signed by the Bank officials of the respective offices along with the invoice in originals while claiming payment.	<u>This clause stands deleted.</u>
7.	SECTION G - GENERAL CONDITIONS	4. Human Resource Requirement	Existing Clause	<u>This clause stands deleted.</u>
8.	Section H - Purchase Preference	Section H - Purchase Preference	Existing Clause	<u>This clause stands deleted.</u>
9.	Annexure-2	Pre Qualification Criteria	Existing Clause	<u>Amended clause attached with this Corrigendum</u>
10.	Annexure-5	List of Major Customers of the Bidder in Last 3 Years and References	Existing Clause	<u>Amended clause attached with this Corrigendum</u>
11.	<u>Annexure-8</u>	<u>Technical Evaluation Criteria</u>	Existing Clause	<u>Amended clause attached with this Corrigendum</u>

Internal



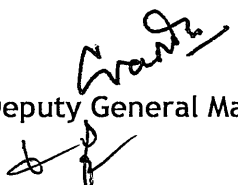
12.	<u>SECTION B - INTRODUCTION</u>	3. About RFP:	3.3. The Bank intends to tap MTN Bonds Issuance at international markets via issuance of senior unsecured/ Tier II capital bonds under the Medium Term Note (MTN) program of the Bank. The proposed issue size is USD 300 Mn with green shoe option of USD 200 Mn. The issue size may vary based on various factors including, but not limited to, management discretion and the indicative pricing. Further, the bank intends to initiate the process relating to the selection and appointment of JLMs to prepare the requisite documents including the Offering Circular and to undertake various activities in relation to the MTN bonds issue. The selected Bidder has to provide the services in India	3.3. The Bank intends to tap MTN Bonds Issuance at international markets via issuance of senior unsecured/ Tier II capital bonds under the Medium Term Note (MTN) program of the Bank. The proposed issue size is USD 300 Mn with green shoe option of USD 200 Mn. The issue size may vary based on various factors including, but not limited to, management discretion and the indicative pricing. Further, the bank intends to initiate the process relating to the selection and appointment of JLMs to prepare the requisite documents including the Offering Circular and to undertake various activities in relation to the MTN bonds issue.
13.	<u>Annexure 3</u>	Bidder's Profile	Existing Clause	<u>Amended clause attached with this Corrigendum</u>
14.	<u>Annexure 9</u>	Non-Disclosure Agreement	Existing Clause	<u>Amended clause attached with this Corrigendum</u>

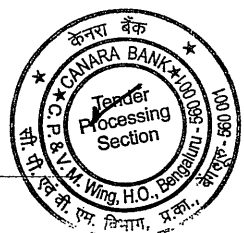
All the other instructions and terms & conditions of the above RFP shall remain unchanged.

Please take note of the above amendments while submitting your response to the subject RFP.

Date: 16/04/2024

Place: Bengaluru


Deputy General Manager

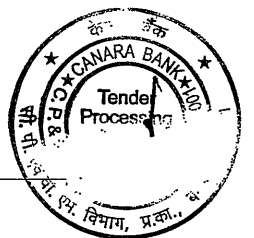


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10. Confidentiality and Non-Disclosure:

- 10.1. The selected bidder shall take all necessary precautions to ensure that all confidential information is treated as confidential and not disclosed or used other than to the extent permitted as per the terms of this engagement. The selected bidder shall suitably defend, indemnify Bank for any loss/damage suffered by Bank on account of and to the extent of any disclosure of the confidential information.
- 10.2. No media release/public announcement or any other reference to the RFP or any program there under shall be made without the written consent of the Bank, by photographic, electronic or other means.

Internal





Annexure-2
Pre-Qualification Criteria

[On Firm's / Company's letter head]

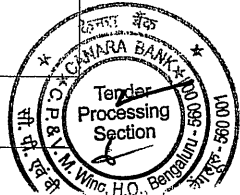
SUB: Selection of Joint Lead Managers (JLM) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN).

Ref: RFP 03/2023-24 dated 14/03/2024

We have carefully gone through the contents of the above referred RFP along with replies to pre-bid queries & amendment, if any and furnish the following information relating to Pre-Qualification Criteria.

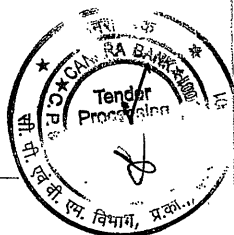
Sl. No.	Pre-Qualification Criteria	Documents to be submitted In compliance with Pre-Qualification Criteria	Bidders Response
1.	Signing of Pre-Contract Integrity Pact	The Bidder should submit signed Pre-Contract Integrity Pact on Non-Judicial Stamp Paper of Rs.500/- or more (as per respective state Stamp Act) as per Appendix-F.	
2.	The Bidder to provide information that any of its subsidiary or associate or holding company or companies having common director/s or companies in the same group of promoters/management or partnership firms/LLPs having common partners has not participated in the bid process.	The bidder should submit letter of confirmation on the Company's letter head to this effect.	
3.	The Bidder should be a partnership firm registered under LLP Act, 2008/Indian Partnership Act, 1932 or Company in India as per Indian Companies Act, 1956 or Indian Companies Act, 2013 and should have been in operation in India for last five years as on RFP date.	The bidder should be Legally incorporated entity and should have been in operation for last five years as on RFP date.	
4.	Bidders should not be under debarment/ blacklist period for breach of contract/ fraud/ corrupt practices by any Scheduled Commercial Bank/ Public Sector Undertaking/ State or Central Government or their agencies/ departments on the date of submission of this RFP.	The Bidder should submit self-declaration on the Company's letter head to this effect.	
5.	Any Bidder from a country which shares a land border with India will be eligible to bid, only if the Bidder are	A declaration stating "We have read the clause regarding restrictions on procurement	

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	<p>registered with the Competent Authority. Bidder (entity) from a country which shares a land border with India means:</p> <p>a. An entity incorporated, established or registered in such a country; or</p> <p>b. A subsidiary of an entity incorporated, established or registered in such a country; or</p> <p>c. An entity substantially controlled through entities incorporated, established or registered in such a country; or</p> <p>d. An entity whose beneficial owner is situated in such a country; or</p> <p>e. An Indian (or other) agent of such an entity; or</p> <p>f. A natural person who is a citizen of such a country; or</p> <p>g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above.</p>	<p>from a Bidder of a country which shares a land border with India. We further certify that we and our OEM are not from such a country or if from such a country, has been registered with Competent Authority. We hereby certify that we and our OEM fulfills all requirements in this regard and are eligible to be considered" to be submitted in Company's letter head.</p> <p>[Where applicable, evidence of valid registration by the Competent Authority shall be attached.]</p>	
6.	<p>The Bidder should have average turnover of Rs.20.00 Cr or above in the last 3 (three) financial years (i.e., 2020-21, 2021-22 and 2022-23). This must be the individual company turnover and not of any group of companies.</p>	<p>Bidder has to submit audited balance sheet for the last 3 years i.e. 2020-21,2021-22,2022-23 along with certificate from auditor with to this effect</p>	
7.	<p>The bidder should have positive Net Worth as on 31/03/2023 and also should have not eroded by more than 30% in the last three financial years ,ending on 31/03/2023.</p>	<p>The Bidder should submit certificate from the auditor to this effect.</p>	
8.	<p>The Bidder should have Minimum Five years previous experience of handling Bond issuance of USD 300 mn or above of reputed entities.</p>	<p>Bidder to provide the of Bloomberg League Table data as evidence.</p>	
9.	<p>The bidder should possess a Certificate/License for Advising on securities or registered as Exempt Capital Market Services Entity or any similar License/Certificate from Overseas Regulators.</p>	<p>Copy of valid License/ Certificate or registration certificate as Exempt Capital Market Services Entity or any similar License</p>	



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Canara Bank

We confirm that the information furnished above is true and correct. We also note that, if there are any inconsistencies in the information furnished above, the bid is liable for rejection. All documentary evidence/ certificates confirming compliance to Pre-Qualification Criteria should be part of Technical cum Eligibility.

Date:

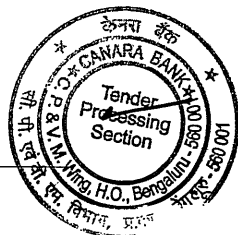
Signature with seal

Place:

Name:

Designation :

Internal



Annexure-5

List of Major Customers of the Bidder in Last 3 Years and References

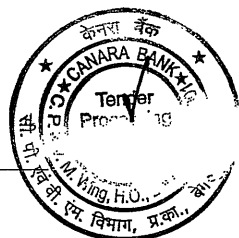
SUB: Selection of Joint Lead Managers (JLM) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN)

Ref: RFP 03/2023-24 dated 14/03/2024.

Sl. No.	Name and complete Postal Address of the Customer	Name, Designation, Telephone, Fax, Telex Nos., e-mail address of the contact person (customer)	Nature and Description of the business during last 3 years	Bloomberg League Table data as an evidence.
1	2	3	4	5

(Enclose necessary documentary proof)

Internal





Annexure-8
Technical Evaluation Criteria

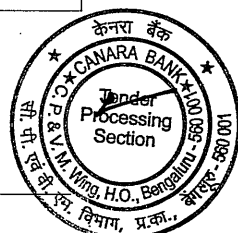
SUB: Selection of Joint Lead Managers (JLM) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN)

Ref: RFP 03/2023-24 dated 14/03/2024

Technical bids will be subjected to following evaluation process. The eligible bidders will be required to give a presentation to the bank for technical evaluation.

Sl. No.	Criteria	Marks	Max Marks	Documents to be submitted
1.	International distribution/ Physical presence in Abroad.	Each location in an Area shall be given Maximum 5 Marks for each location.	20	Self-Declaration letter confirming the location details in company letter head.
2.	Total No. of issues handled of Indian Issuers under Reg. S Bonds in Asian Markets as per Bloomberg League Table ranking in respect of Asia Ex- Japan G- 3 currency bond issuances during 01-01-2019 to 31-12-2023.	<u>No. of Issue(s)</u> <ul style="list-style-type: none"> • 1 and up to 5 - 5 (marks) • 6 and up to 10 - 10 (marks) • 10 and up to 15 - 15 (marks) • More than 15 - 20 (marks) 	20	(Bidder to provide the Bloomberg League Table as an evidence)
3.	Volume (Million USD) of issues handled of Indian Issuers under Reg. S Bonds in Asian Markets as per Bloomberg League Table ranking in respect of Asia Ex- Japan G- 3 currency bond issuances during 01-01-2019 to 31-12-2023.	<u>Total Vol. (USD Mn)</u> > 300 and upto 500 - 5 (marks) > 500 and upto 750 - 10 (marks) > 750 and upto 1000 - 15 (marks) > 1000 - 20 (marks)	20	(Bidder to provide the Bloomberg League Table as an evidence)
4.	Relation with Canara Bank: Acted as Mandated Arranger for mobilizing Syndicated/Bilateral Foreign Currency Term Loan(s)/Bond during the period 01.01.2019 to 31.12.2023, on its own or through its subsidiaries/ foreign branches/ parent companies.	<u>Total Volume (USD Mn):</u> > 500 and upto 700 - 2.5 (marks) > 700 and upto 900 - 5 (marks) > 900 and upto 1100 - 7.5 (marks) >1100 - 10 (marks)	10	(Bidder to provide the Bloomberg League Table as an evidence)

Internal





5.	Support and correspondent Banking and any other relationship with Treasury (Domestic/Overseas)	Yes/No	5	Any relevant examples for relationship with Canara Bank along with artifacts can be provided.
6.	Presentation representing proposed implementation plan about the detailed Strategy and timelines for implementation.	Presentation	25	Presentation to evaluation committee
Total Marks			100	

The Bidders who score minimum 70% under the Technical evaluation criteria would be shortlisted for the purpose of opening of their Commercial bids.

No. of bidders that shall be shortlisted shall be at sole discretion of the Bank and Bank will communicate the date and time of opening of commercial bids separately.

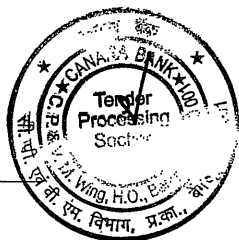
Date:

Signature with seal

Name:

Designation:

Internal



Annexure-3
Bidder's Profile

(Bidder's Profile has to be submitted in company's letter head)

SUB: Selection of Joint Lead Managers (JLM) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN)

Ref: RFP 03/2023-24 dated 14/03/2024

Sl. No.	Particulars	Details
1)	Name of the Bidder Firm/ Company	
2)	Constitution (Ltd./ Pvt. Ltd./ Firm etc.)	
3)	Date of Incorporation and / or Commencement of business with supporting documents	
4)	Registration Details	
5)	Number of Years in the Business	
6)	Address for Correspondence: Registered Office: Corporate Office: Office in India:	
7)	Single Point of contact for this RFP Name: Designation: Mobile No.: Landline No.: Fax: Email-ID (any changes in the above should be informed in advance to Bank)	
8)	Domestic customer base (number of clients where consultancy services have been provided in India from 2020)	
9)	PAN number GSTIN (If Applicable) SWIFT IBAN <u>Beneficiary Bank Details</u> Beneficiary Name Beneficiary Account Number Type of Account (OD/OCC etc.) Name of the Bank and Branch address	

Wherever applicable submit documentary evidence to facilitate verification.

We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our Bid is liable to be rejected.

Date:

Place :

Signature with seal:

Name:

Designation :

Internal



Annexure-9
Non-Disclosure Agreement
[On Firm's / Company's letter head]

SUB: Selection of Joint Lead Managers (JLM) for the Proposed International USD Bonds Issuance under Medium Term Note Programme (MTN)

Ref: RFP 03/2023-24 dated 14/03/2024.

WHEREAS, we, _____, having Registered Office at _____, hereinafter referred to as the Bidder, are agreeable to the formalities of deliverables as per timelines mentioned in the RFP for each ordered locations to Canara Bank, having its office at 14, Naveen complex, HO(annex), M.G Road Bengaluru -560001 hereinafter referred to as the BANK and,

WHEREAS, the Bidder understands that the information regarding the Bank's IT Infrastructure shared by the BANK in their Request for Proposal is confidential and/or proprietary to the BANK, and

WHEREAS, the Bidder understands that in the course of submission of the offer for the subject RFP and/or in the aftermath thereof, it may be necessary that the Bidder may perform certain jobs/duties on the Banks properties and/or have access to certain plans, documents, approvals or information of the BANK; NOW THEREFORE, in consideration of the foregoing, the Bidder agrees to all of the following conditions, in order to induce the BANK to grant the Bidder specific access to the BANK's property/information. The Bidder will not publish or disclose to others, nor, use in any services that the Bidder performs for others, any confidential or proprietary information belonging to the BANK, unless the Bidder has first obtained the BANK's written authorization to do so.

The Bidder agrees that notes, specifications, designs, memoranda and other data shared by the BANK or, prepared or produced by the Bidder for the purpose of submitting the offer to the BANK for the said solution/services, will not be disclosed during or subsequent to submission of the offer to the BANK, to anyone outside the BANK.

The Bidder shall not, without the BANKs written consent, disclose the contents of this Request for Proposal (Bid) or any provision thereof, or any specification, plan, pattern, sample or information (to be) furnished by or on behalf of the BANK in connection therewith, to any person(s) other than those employed/engaged by the Bidder for the purpose of submitting the offer to the BANK and/or for the performance of the Contract in the aftermath. Disclosure to any employed/engaged person(s) shall be made in confidence and shall extend only so far as necessary for the purposes of such performance.

Notwithstanding anything contained in this undertaking, the Bidder is permitted to disclose any information required in connection with the proposed transaction (i) to our affiliates and advisors; and (ii) to the extent required by law, judicial, regulatory or governmental authorities or stock exchanges.

Date:

Signature with seal

Name:

Designation:

Internal

