

**AMMENDMENT / CORRIGENDUM AND PRE BID MEETING QUERIES AND REPLIES FOR TENDER REF NO PCO/NASM/2020-21 DATED 20.03.2020:
SUPPLY OF NOTE AUTHENTICATOR CUM SORTING MACHINE NASM (1+1) STACKER IN OUR VARIOUS BRANCHES UNDER PUNE CIRCLE**

| NAME OF BIDDER | S NO | PAGE NO | RFP CLAUSE NO | RFP CLAUSE/ TECHNICAL SPECIFICATIONS | BIDDER'S QUERIES | BANK'S REPLY |
|-----------------------------|------|---------|---------------|--|---|---|
| M/S G+D Currency Technology | 1 | 5 | 8 | Model offered by the Vendor should have passed the testing done at National Test House, Chennai in recent time. The test shall comply the technical specifications & guidelines on Note Authentication and Fitness Sorting Parameters (Testing procedures) as per Annexure E . | In this Covid 19 conditions getting NTH certificate of recent times is very tough. For getting NTH certification we will require bank support in providing cash for testing at NTH office Chennai where vendor will bring machine. Also we have to take prior appointment before taking machine to NTH Chennai. This will take almost minimum 15 to 20 days. There is an additional cost of bringing machine and testing fees which has to be paid. Request you to remove this clause as bank is already buying machine from reputed vendor (PO copies will be attached as proof). | Modified Clause: Copy of Test Certificate from National Test House, Chennai (Govt of India) or any nearest NTH, complying bank's Technical specifications & testing procedure to be submitted. Date of Certificate shall not be older than 2 years from Date of RFP. |
| | 2 | 6 | 1.2 | Submission of Bids should be Hard Copy | Submission of tender documents in hard copy will be difficult in these conditions. Request bank to look at online submission of bids. | No change |
| | 1 | 4 | 1 | The Bidder should have minimum of 3 years experience in the activity of supply and maintenance of currency Note Authenticator / Note sorting machines capable of detecting suspect notes. | In order to source and qualify machines from time tested manufacturers we propose that the bidders experience of supply and maintenance should be of the model offered under this RFP OR in supply and maintenance of Note Sorting Machines from the same manufacturer whose machine is intended to be offered under this RFP. The Clause would read "The Bidder should have minimum of 3 years' experience in the activity of supply and maintenance of currency Note Authenticator / Note sorting machines of the model offered capable of detecting suspect notes OR Note Sorting Machines of the same OEM (Original Equipment Manufacturer). Please consider and confirm. | No change |
| | 2 | 4 | 4 | The Bidder should have supplied 50 Nos Note Authenticator cum Sorting Machines (NASM) 1+1 Pocket, during any one of the three years 2016-17, 2017-18 & 2018-19 to any scheduled commercial Banks in India. | In order to source and qualify machines from time tested manufacturers we propose that the bidders experience of supply and maintenance should be of the model offered under this RFP. The Clause would read: The Bidder should have supplied 50 Nos Note Authenticator cum Sorting Machines (NASM) 1+1 Pocket of the model offered, during any one of the three years 2016-17, 2017-18 & 2018-19 to any scheduled commercial Banks in India. | No change |



| | | | | | |
|---|----|------|---|--|--|
| 3 | 5 | 5 | <p>The Bidder should have supplied minimum of 24 No.s Note Authenticator cum Sorting Machines (NASM) 1+1 Pocket in a single lot, during any one of the three years 2016-17, 2017-18 & 2018-19 to any Public sector bank in India.</p> | <p>We request bank to consider: The Bidder should have supplied minimum of 24 Nos Note Authenticator cum Sorting Machines (NASM) 1+1 Pocket of the model offered in a single lot, during any one of the three years 2016-17, 2017-18 & 2018-19 to any public sector/ Scheduled Commercial Bank in India</p> | <p>No change</p> |
| 4 | 5 | 8 | <p>Model offered by the Vendor should have passed the testing done at National Test House, Chennai in recent time. The test shall comply the technical specifications & guidelines on Note Authentication and Fitness Sorting Parameters (Testing procedures) as per Annexure E.</p> | <p>We request bank to specify the time period in which the model offered must have passed the testing done at National Test House, Chennai. In view of the constant upgradation that keeps happening in the field of technology and the recent release of new series of banknotes i.e. INR 2000/500/200/100/50. We propose that the certificate should not be older than 2 years from the date of RFP.</p> | <p>Modified Clause: Copy of Test Certificate from National Test House, Chennai (Govt of India) or any nearest NTH, complying bank's Technical specifications & testing procedure to be submitted. Date of Certificate shall not be older than 2 years from Date of RFP.</p> |
| 5 | 17 | 12.8 | <p>If the bidder does not rectify either by repair or replacement, such defects and put back the machine into satisfactory operation within 2 working days from the date of notice by the Bank or does not complete the said rectification with reasonable diligence, a penalty of <u>Rs.1000/- per day per machine</u> subject to a maximum of cost of machine will be levied and deducted from the security deposit or such other/any other sums payable to the bidder. If the machine cannot be repaired</p> | <p>We request bank to suitably amend the clause to read 5 working days under Point 12.8. Further we propose that the stated penalty of INR 1000/- per day should be reasonably amended to INR 250 per working day subject to a maximum of 20% of the machine price.</p> | <p>No change</p> |

M/S GLORY
Global
Solutions
(South Asia)
Private
Limited



| | | | | | |
|---|----|------|--|--|---|
| 6 | 18 | 13.7 | <p>Any breakdown of the machine/ shortfall in its performance will be intimated to the bidder by the Bank and the bidder shall attend to the fault and rectify the same within 2 working days of reporting the fault. If the machine is not put back into satisfactory operation within 2 working days, a penalty at the rate of Rs 1000/- per working day per machine subject to a maximum of Rs 1.50 lakh per machine will be imposed and the same will be deducted from the AMC charges payable</p> | <p>We request bank to consider a penalty of INR 250 per working day subject to a maximum of the AMC value which is payable by bank for maintenance for the respective machine. Please consider and confirm.</p> | <p>Modified Clause: Any breakdown of the machine/ shortfall in its performance will be intimated to the bidder by the Bank and the bidder shall attend to the fault and rectify the same within 2 working days of reporting the fault. If the machine is not put back into satisfactory operation within 2 working days, a penalty at the rate of Rs 1000/- per working day per machine subject to a maximum of Rs 75000.00 per machine will be imposed and the same will be deducted from the AMC charges payable or from the security deposit/performance guarantee.</p> |
| 7 | 18 | 13.8 | <p>The Bank shall have the option to terminate the service contract any time during the contract period by giving a written notice of 3 months, without assigning any reason thereof. However, the contractor shall commit himself to the service contract for a minimum period of 4 years, unless the service contract is terminated by the Bank and bidder will have no right to terminate the contract within this period.</p> | <p>In view that bidder stands committed for serving bank for the specified period of 5 years (1-year warranty period + 4 years AMC period) we urge that the termination be only considered in case the bidder repeatedly defaults in fulfillment of his service obligations and fails to remedy any issue highlighted by bank within a period of 30 days. Moreover, the TCO is quoted considering profitability on sales and service hence termination of the contract exposes the bidder uncertainty and more restricts offering of competitive prices to bank.</p> | <p>No change</p> |


 CANTONMENT BANK
 PREMISES
 RESIDENCE
 SEC. 1
 PUNE
 OFFICE

| | | | | |
|---|----|-----|---|--|
| 2 | 5 | 8 | <p>Model offered by the Vendor should have passed the testing done at National Test House, Chennai in recent time. The test shall comply the technical specifications & guidelines on Note Authentication and Fitness Sorting Parameters (Testing procedures) as per Annexure E.</p> <p>In this Covid 19 conditions getting NTH certificate of recent times is very tough. For getting NTH certification we will require bank support in providing cash for testing at NTH office Chennai where vendor will bring machine. Also we have to take prior appointment before taking machine to NTH Chennai. This will take almost minimum 15 to 20 days. There is an additional cost of bringing machine and testing fees which has to be paid. Request you to remove this clause as bank is already buying machine from reputed vendor(PO copies will be attached as proof).</p> | <p>Modified Clause: Copy of Test Certificate from National Test House, Chennai (Govt of India) or any nearest NTH, complying bank's Technical specifications & testing procedure to be submitted. Date of Certificate shall not be older than 2 years from Date of RFP.</p> |
| 3 | 14 | 6.7 | <p>The Bank reserves the rights to test i.e. both technical and stress test at least two out of 30 machines after delivery at site and one in 20 machines for L-2 vendor in case order distributed. If order placed to L-1 vendor for entire 50 machines then 2 machines will be tested. The selection of the machines for testing shall be random selection at Banks discretion. The cost of such testing and related expenses shall be borne by the Bank. Any failure of the machines to meet the rules, terms and</p> <p>Incase Post-delivery Test is required it should be done before invoicing of the machines either at Vendors warehouse or at NTH. Since bank is procuring machine which are tested and certified by NTH. Requesting bank to remove the clause on Post delivery test.</p> | <p>Post delivery test is mandatory at National Test House, Chennai India or any nearest NTH only. Payment will be done according to the terms and conditions as per tender.</p> |
| 4 | 15 | 8.4 | <p>10% of invoice value on completion of 2 months of satisfactory functioning and submission of certificate from the Branch head / in charge as per bank's approved format OR Alternately release of payment of 100 % of the invoice value against operationalizing and submission of above documents and a Bank Guarantee from a Scheduled Bank other than Canara Bank, for 10% invoice value for a period of 2 Months from the date of machine operational at site. In case of payment against BG, Bank</p> <p>There is duplication in submission of PBG. Here Bank is asking two PBGs i.e 1. Project PBG for the entire project and 2. 10% PBG with 2 months validity. Since bank is already taking PBG for the entire Project we request bank to remove the PBG term which is linked with the final 10% payment.</p> | <p>No change</p> |




| | | | | | | |
|--|---|----|------|--|---|---|
| M/s AGS Transact Technologies Ltd | 5 | 15 | 9.1 | <p>The successful bidder should submit a Security Deposit for 10 % value of the contract within fourteen days from the date of receipt of the Banks' purchase order. If the Security Deposit is not submitted within the stipulated time, Bank reserves rights to cancel the order and forfeit the EMD.</p> | <p>We request bank to consider minimum 21 days for submission of Security Deposit from the date of receipt of Purchase Order.</p> | No change |
| | 6 | 17 | 12.8 | <p>If the bidder does not rectify either by repair or replacement, such defects and put back the machine into satisfactory operation within 2 working days from the date of notice by the Bank or does not complete the said rectification with reasonable diligence, a penalty of Rs.1000/- per day per machine subject to a maximum of cost of machine will be levied and deducted from the security deposit or such other/any other sums payable to the bidder. If the machine cannot be repaired</p> | <p>Penalties considered are too high, requesting modify penalty to Rs.500 per week and maximum of 5% of the machine Value.</p> | No change |
| | 7 | 18 | 13.7 | <p>Any breakdown of the machine/ shortfall in its performance will be intimated to the bidder by the Bank and the bidder shall attend to the fault and rectify the same within 2 working days of reporting the fault. If the machine is not put back into satisfactory operation within 2 working days, a penalty at the rate of Rs 1000/- per working day per machine subject to a maximum of Rs 1.50 lakh per machine will be imposed and the same will be deducted from the AMC charges payable</p> | <p>Penalties considered are too high, requesting modify penalty to Rs.250 per week and maximum of 5% of the AMC Value.</p> | <p>Modified Clause: Any breakdown of the machine/ shortfall in its performance will be intimated to the bidder by the Bank and the bidder shall attend to the fault and rectify the same within 2 working days of reporting the fault. If the machine is not put back into satisfactory operation within 2 working days, a penalty at the rate of Rs 1000/- per working day per machine subject to a maximum of Rs 75000.00 per machine will be imposed and the same will be deducted from the AMC charges payable or from the security deposit/performance guarantee.</p> |



 Shri. B. S. Bhatnagar & Co. Chartered Accountants
 Premises & Estate Agents
 Sec 25, Circle Office, Pune.

| | | | | | |
|----|----|--------------------|---|---|-----------|
| 8 | 45 | Repeatability Test | <p>% variation calculated in each cell should be less than 5%</p> <p>The BIDDER/SELLER/CONTRACTOR/SERVICE PROVIDER undertakes that it has not supplied/is not supplying similar product/systems or subsystems/services at a price lower than that offered in the present bid to any other Bank or PSU or Government Department or to any other organization/entity whether or not constituted under any law and if it is found at any stage that similar product/systems or sub systems/services was supplied by the</p> | <p>Requesting to bank to consider “% variation calculated in each cell should be less than 10%”. Since this is small machines Variations are considered for 10% and is standard across all banks testing.</p> | No change |
| 9 | 62 | Fall Clause 8.1 | <p>The mentioned clause doesn't hold good for this RFPs as all the Circle office will be floating the RFPs and price benchmark will depend on, 1. Quantity 2. Previous RFP prices. Request bank to remove this clause or amend the clause accordingly.</p> | <p>We request bank to allow minimum 10 working days for submission from the date of Pre bid replies. Due to the present situation and lock done across the country especially in Mumbai and Pune wherein courier movements, meeting and documents submission would be huge challenge. Kindly consider our request and postpone the Submission dates, once the situation improves.</p> | No change |
| 10 | | | <p>Last date of Submission of RFP 12.06.2020</p> | <p>Modified Clause: Last date of Submission of RFP 19.06.2020 upto 03:00PM</p> | |

SR MANAGER


